

|   |  | Tenderer 1                                   | Tenderer 2                                   | Tenderer 3                              | Tenderer 4                                   | Tenderer 5                                   | Tenderer 6                                   | Tenderer 7                                   | Tenderer 8  | Tenderer 9                                     | Tenderer 10                                  | Tenderer 11                                  |
|---|--|--|--|---|--|--|--|--|---|--|--|--|
|   | <b>Tenderer Registered Name →</b>                              | ALS Library Services P/L                     | Adult Multicultural Education Services       | Anna Nowak & Zygmunt Nowak              | Arab Friends Book Club                       | Aussie Global Books                          | Baker & Taylor Inc                           | Beograd Online P/L                           | Bobdown P/L as trustee for the I & S Neal Family trust trading as NewsXpress Ballarat | Bolinda Publishing P/L                         | Books Music & Videos                         | Box Hill South Newsagency                    |
|   | <b>Tenderer Trading Name<br/>If different from the above →</b> | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | Sawa Bookshop and Videos (Trading name) | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | NewsXpress Ballarat (Trading name)  | <i>Trade under the registered name/s above</i> | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> |
| Category 1                                | English Printed Material                                       | VIC/NSW/SA/TAS                               |  |   |  |  | VIC/NSW                                      |  |   |  |  |  |
| Category 2                                | LOTE Printed Material  |  |  | VIC/NSW/SA/TAS                          | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               | VIC/NSW                                      | VIC/NSW/SA/TAS                               |   |  | VIC/NSW/SA/TAS                               |  |
| Category 3                                | Large Printed Material - English                               | VIC/NSW/SA/TAS                               |  |   |  |  | VIC/NSW                                      |  |   | VIC/NSW/SA/TAS                                 |  |  |
|   | Large Printed Material - LOTE                                  |  |  |   |  | VIC/NSW/SA/TAS                               |  |  |   |  |  |  |
| Category 4                                | Periodicals, Subscriptions and Magazines - English             |  |  |   |  |  |  |  | Ballarat Only   |  |  |  |
|   | Periodicals, Subscriptions and Magazines - LOTE                |  |  |   | VIC/NSW/SA/TAS                               |  |  | VIC/NSW/SA/TAS                               |   |  |  | Whitehorse Manningham                        |
| Category 5                                | Online Databases and eResources                                |  | VIC/NSW/SA/TAS                               |   | VIC/NSW/SA/TAS                               |  |  |  |   |  |  |  |
| Category 6                                | Audio/Visual Materials - English                               | VIC/NSW/SA/TAS                               |  |   |  |  | VIC/NSW                                      |  |   | VIC/NSW/SA/TAS                                 |  |  |
|   | Audio/Visual Materials - LOTE                                  |  |  | VIC/NSW/SA/TAS                          | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               | VIC/NSW                                      | VIC/NSW/SA/TAS                               |   |  | VIC/NSW/SA/TAS                               |  |
| Category 7                                | Downloadable Materials and Services                            | VIC/NSW/SA/TAS                               |  |   | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               | Pending Release                              |  |   | VIC/NSW/SA/TAS                                 |  |  |
| Category 8                                | Full Shelf Ready (Cataloguing and End Processing)              | VIC/NSW/SA/TAS                               |  |   |  | VIC/NSW/SA/TAS                               | VIC/NSW                                      |  |   | VIC/NSW/SA/TAS                                 | VIC/NSW/SA/TAS                               |  |
|   | Cataloguing - Unbundled  | VIC/NSW/SA/TAS                               |  |   |  | VIC/NSW/SA/TAS                               | VIC/NSW                                      |  |   | VIC/NSW/SA/TAS                                 | VIC/NSW/SA/TAS                               |  |
|   | End Processing - Unbundeled                                    | VIC/NSW/SA/TAS                               |  |   |  | VIC/NSW/SA/TAS                               | VIC/NSW                                      |  |   | VIC/NSW/SA/TAS                                 | VIC/NSW/SA/TAS                               |  |
| Category 9<br>Additional Support Services | Open Day Collections   | VIC/NSW/SA/TAS                               |  | VIC/NSW/SA/TAS                          | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               | VIC/NSW                                      |  |   | VIC/NSW/SA/TAS                                 | VIC/NSW/SA/TAS                               |  |
|   | Supply of Processing Consumables                               |  |  |   |  |  |  |  |   |  |  |  |
|   | Library Toy Collections  |  |  |   |  |  |  |  |   |  |  |  |
|   | Brokering Services   | VIC/NSW/SA/TAS                               |  |   |  |  | VIC/NSW                                      |  |   |  | VIC/NSW/SA/TAS                               |  |
|   | Print on Demand  | VIC/NSW/SA/TAS                               |  |   |  |  | VIC/NSW                                      |  |   |  |  |  |
|   | Storage and Relocation Services                                | VIC/NSW/SA/TAS                               |  |   |  |  | VIC/NSW                                      |  |   | VIC/NSW/SA/TAS                                 |  |  |
|   | Other Support Services   |  |  |   |  |  | VIC/NSW                                      |  |   |  |  |  |

**Categories/Regions Tendered**

|   |  | Tenderer 12                                  | Tenderer 13                                  | Tenderer 14                                  | Tenderer 15                                  | Tenderer 16                                  | Tenderer 17                                  | Tenderer 18                                  | Tenderer 19                                  | Tenderer 20                                    | Tenderer 21                                    | Tenderer 22   |
|---|--|--|--|--|--|--|--|--|--|--|--|---|
|   | <b>Tenderer Registered Name →</b>                              | Brian Farrow Agency P/L                      | Casalini Libri S.P.A.                        | Caval Ltd                                    | CC Books                                     | Chapumun                                     | China Books P/L                              | Ciao Italia Bookshop                         | Civica P/L                                   | Continental Bookshop                           | D & T Haroutunian P/L trading as D&T Booklooks | Dagenmont P/L trading as Peter Pal Library Supplier |
|   | <b>Tenderer Trading Name<br/>If different from the above →</b> | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | Continental Bookshop Soundbooks (Trading name) | D&T Booklooks (Trading Name)                   | Peter Pal Library Supplier (Trading name)           |
| Category 1                                | English Printed Material                                       | VIC/NSW/SA/TAS                               |  |  |  |  |  |  | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                                 |  | VIC/NSW/SA/TAS                                      |
| Category 2                                | LOTE Printed Material  |  | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               | Maribyrnong Council                          | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                                 |  |   |
| Category 3                                | Large Printed Material - English                               | VIC/NSW/SA/TAS                               |  |  |  |  |  |  |  | VIC/NSW/SA/TAS                                 |  |   |
|   | Large Printed Material - LOTE                                  |  |  |  |  |  |  |  |  | VIC/NSW/SA/TAS                                 |  |   |
| Category 4                                | Periodicals, Subscriptions and Magazines - English             |  |  |  |  |  |  |  |  |  |  |   |
|   | Periodicals, Subscriptions and Magazines - LOTE                |  |  |  | VIC/NSW/SA/TAS                               |  | VIC/NSW/SA/TAS                               |  |  |  |  |   |
| Category 5                                | Online Databases and eResources                                |  | VIC/NSW/SA/TAS                               |  |  |  |  |  |  |  |  |   |
| Category 6                                | Audio/Visual Materials - English                               |  |  |  |  |  |  |  |  | VIC/NSW/SA/TAS                                 |  | VIC/NSW/SA/TAS                                      |
|   | Audio/Visual Materials - LOTE                                  |  |  | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               |  | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               |  | VIC/NSW/SA/TAS                                 |  |   |
| Category 7                                | Downloadable Materials and Services                            |  |  |  |  |  |  |  |  |  |  | Pending 2012-2013                                   |
| Category 8                                | Full Shelf Ready (Cataloguing and End Processing)              |  |  | VIC/NSW/SA/TAS                               |  |  |  |  | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                                 |  | VIC/NSW/SA/TAS                                      |
|   | Cataloguing - Unbundled  |  |  | VIC/NSW/SA/TAS                               |  |  |  |  | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                                 |  | VIC/NSW/SA/TAS                                      |
|   | End Processing - Unbundeled                                    |  |  | VIC/NSW/SA/TAS                               |  |  |  |  | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                                 | VIC  | VIC/NSW/SA/TAS                                      |
| Category 9<br>Additional Support Services | Open Day Collections   | VIC/NSW/SA/TAS                               |  | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               |  |  |  |  |  |  | VIC/NSW/SA/TAS                                      |
|   | Supply of Processing Consumables                               |  |  | VIC/NSW/SA/TAS                               |  |  |  |  |  |  | VIC  | VIC/NSW/SA/TAS                                      |
|   | Library Toy Collections  |  |  |  |  |  |  |  |  |  |  |   |
|   | Brokering Services   |  |  |  |  |  |  |  |  |  |  | VIC/NSW/SA/TAS                                      |
|   | Print on Demand  |  |  |  |  |  |  |  |  |  |  | VIC/NSW/SA/TAS                                      |
|   | Storage and Relocation Services                                | VIC/NSW/SA/TAS                               |  | VIC/NSW/SA/TAS                               |  |  |  |  |  |  |  | VIC/NSW/SA/TAS                                      |
|   | Other Support Services   |  |  |  |  |  |  |  |  |  |  | VIC/NSW/SA/TAS                                      |

Categories/Regions Tendered

|   |  | Tenderer 23                                | Tenderer 24                                  | Tenderer 25                                  | Tenderer 26                                  | Tenderer 27                                  | Tenderer 28                                  | Tenderer 29                                  | Tenderer 30  | Tenderer 31                                  | Tenderer 32                   | Tenderer 33                                  |
|---|--|--|--|--|--|--|--|--|--|--|-------------------------------|--|
|   | <b>Tenderer Registered Name →</b>                              | DDN Consulting Pty Ltd T/A Balkan Bookshop | Digital Education Services                   | DLS Australia P/L                            | EBSCO Australia                              | Educational Concepts (Sales) P/L             | Elan Media Partners                          | Feriwalla                                    | FLB Bookery P/L as trustee for The FLB Unit Trust trading as Foreign Language Bookshop and Bookery Education | Forward Learning P/L                         | Geriff P/L trading as Bookgen | Global Language Books P/L                    |
|   | <b>Tenderer Trading Name<br/>If different from the above →</b> | Balkan Bookshop (Trading name)             | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | Foreign Language Bookshop and Bookery Education  | <i>Trade under the registered name above</i> | Bookgen (Trading name)        | <i>Trade under the registered name above</i> |
| Category 1                                | English Printed Material                                       |  | VIC/NSW/SA/TAS                               | VIC/SA                                       |  | VIC/NSW/SA/TAS                               |  |  | VIC/NSW/SA/TAS   | VIC  | VIC/NSW/SA/TAS                |  |
| Category 2                                | LOTE Printed Material  | VIC/NSW/SA/TAS                             | VIC/NSW/SA/TAS                               |  |  |  |  | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS   |  |                               | VIC/NSW/SA/TAS                               |
| Category 3                                | Large Printed Material - English                               |  |  | VIC/SA                                       |  |  |  |  | VIC/NSW/SA/TAS   |  |                               |  |
|   | Large Printed Material - LOTE                                  |  |  |  |  |  |  |  |  |  |                               |  |
| Category 4                                | Periodicals, Subscriptions and Magazines - English             |  |  |  | VIC/NSW/SA/TAS                               |  |  |  |  |  |                               |  |
|   | Periodicals, Subscriptions and Magazines - LOTE                |  |  |  | VIC/NSW/SA/TAS                               |  |  |  |  |  |                               |  |
| Category 5                                | Online Databases and eResources                                |  | VIC/NSW/SA/TAS                               |  |  |  |  |  | VIC/NSW/SA/TAS   | VIC  |                               |  |
| Category 6                                | Audio/Visual Materials - English                               |  | VIC/NSW/SA/TAS                               |  |  |  | VIC/NSW/SA/TAS                               |  | VIC/NSW/SA/TAS   |  |                               |  |
|   | Audio/Visual Materials - LOTE                                  | VIC/NSW/SA/TAS                             | VIC/NSW/SA/TAS                               |  |  |  | VIC/NSW/SA/TAS                               |  | VIC/NSW/SA/TAS   |  |                               |  |
| Category 7                                | Downloadable Materials and Services                            |  |  |  |  |  | Pending 2014                                 |  |  |  |                               |  |
| Category 8                                | Full Shelf Ready (Cataloguing and End Processing)              |  | VIC/NSW/SA/TAS                               | VIC/SA                                       |  | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               |  |  |  |                               |  |
|   | Cataloguing - Unbundled  |  | VIC/NSW/SA/TAS                               | VIC/SA                                       |  | Outsourced                                   | VIC/NSW/SA/TAS                               |  |  |  |                               |  |
|   | End Processing - Unbundeled                                    |  | VIC/NSW/SA/TAS                               | VIC/SA                                       | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               |  |  |  |                               |  |
| Category 9<br>Additional Support Services | Open Day Collections   |  | VIC/NSW/SA/TAS                               | VIC/SA                                       |  | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               |  |  |                               | VIC/NSW                                      |
|   | Supply of Processing Consumables                               |  |  |  |  |  |  |  |  |  |                               |  |
|   | Library Toy Collections  |  |  |  |  | VIC/NSW/SA/TAS                               |  |  |  |  |                               |  |
|   | Brokering Services   |  | VIC/NSW/SA/TAS                               |  |  | VIC/NSW/SA/TAS                               |  |  |  |  |                               |  |
|   | Print on Demand  |  |  | VIC/SA                                       |  |  |  |  |  |  |                               |  |
|   | Storage and Relocation Services                                |  |  | VIC/SA                                       |  | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               |  |  |  |                               |  |
|   | Other Support Services   |  |  |  |  |  |  |  |  |  |                               |  |

**Categories/Regions Tendered**

|   |  | Tenderer 34                                  | Tenderer 35                                  | Tenderer 36                     | Tenderer 37  | Tenderer 38                                  | Tenderer 39                                  | Tenderer 40                                  | Tenderer 41                                  | Tenderer 42  | Tenderer 43  | Tenderer 44                                  |
|---|--|--|--|---------------------------------|--|--|--|--|--|--|--|--|
|   | <b>Tenderer Registered Name →</b>                              | Global Movies Direct Australia P/L           | Good Reading Magazine P/L                    | Ha Ha P/L trading as Yun Far Co | Insegna Booksellers International Languages Bookshop | iSubscribe P/L                               | James Bennett P/L                            | Jeffreys Books                               | Julian Wood Bookseller P/L                   | Khai Tri Music and Bookshop Pty Ltd in trust for Khanh and Dung Family Trust | Lambert Family Investment trading as The Little Bookroom | Lewis Logic                                  |
|   | <b>Tenderer Trading Name<br/>If different from the above →</b> | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | Yun Far Co (Trading name)       | <i>Trade under the registered name above</i>         | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | Khai Tri Music and Bookshop  | The Little Bookroom (Trading name)                       | <i>Trade under the registered name above</i> |
| Category 1                                | English Printed Material                                       |  |  |                                 |  |  | VIC Only                                     | VIC Only                                     | VIC/NSW/SA/TAS                               |  | VIC Only   |  |
| Category 2                                | LOTE Printed Material  | VIC/NSW/SA/TAS                               |  | VIC/NSW/SA/TAS                  | VIC/NSW/SA/TAS                                       |  |  |  |  | VIC Only   |  |  |
| Category 3                                | Large Printed Material - English                               |  |  |                                 |  |  | VIC Only                                     | VIC Only                                     | VIC/NSW/SA/TAS                               |  |  |  |
|   | Large Printed Material - LOTE                                  |  |  |                                 |  |  |  |  |  |  |  |  |
| Category 4                                | Periodicals, Subscriptions and Magazines - English             |  | VIC/NSW/SA/TAS                               |                                 |  | VIC/NSW/SA/TAS                               |  |  |  |  |  |  |
|   | Periodicals, Subscriptions and Magazines - LOTE                | VIC/NSW/SA/TAS                               |  | VIC/NSW/SA/TAS                  |  |  |  |  |  |  |  |  |
| Category 5                                | Online Databases and eResources                                |  | VIC/NSW/SA/TAS                               |                                 |  |  | VIC Only                                     |  |  |  |  |  |
| Category 6                                | Audio/Visual Materials - English                               |  |  |                                 |  |  | VIC Only                                     |  | VIC/NSW/SA/TAS                               |  |  |  |
|   | Audio/Visual Materials - LOTE                                  | VIC/NSW/SA/TAS                               |  | VIC/NSW/SA/TAS                  | VIC/NSW/SA/TAS                                       |  |  |  |  | VIC Only   |  |  |
| Category 7                                | Downloadable Materials and Services                            | Pending 2013                                 |  |                                 |  |  | VIC Only                                     |  |  |  |  |  |
| Category 8                                | Full Shelf Ready (Cataloguing and End Processing)              |  |  |                                 | VIC/NSW/SA/TAS                                       |  | VIC Only                                     |  | VIC/NSW/SA/TAS                               |  |  |  |
|   | Cataloguing - Unbundled  |  |  |                                 | VIC/NSW/SA/TAS                                       |  | VIC Only                                     |  | VIC/NSW/SA/TAS                               |  |  | VIC  |
|   | End Processing - Unbundeled                                    |  |  |                                 | VIC/NSW/SA/TAS                                       |  | VIC Only                                     |  | VIC/NSW/SA/TAS                               |  |  | VIC  |
| Category 9<br>Additional Support Services | Open Day Collections   | VIC/NSW/SA/TAS                               |  |                                 | VIC/NSW/SA/TAS                                       |  | VIC Only                                     |  | VIC/NSW/SA/TAS                               |  | VIC Only   |  |
|   | Supply of Processing Consumables                               |  |  |                                 |  |  |  |  |  |  |  |  |
|   | Library Toy Collections  |  |  |                                 |  |  |  |  |  |  |  |  |
|   | Brokering Services   |  |  |                                 | VIC/NSW/SA/TAS                                       |  | VIC Only                                     |  | VIC/NSW/SA/TAS                               |  |  |  |
|   | Print on Demand  |  |  |                                 | VIC/NSW/SA/TAS                                       |  | VIC Only                                     |  |  |  |  |  |
|   | Storage and Relocation Services                                |  |  |                                 | VIC/NSW/SA/TAS                                       |  | VIC Only                                     |  | VIC/NSW/SA/TAS                               |  |  |  |
|   | Other Support Services   |  |  |                                 |  |  |  |  |  |  |  |  |

Categories/Regions Tendered

|   |  | Tenderer 45                                  | Tenderer 46                                  | Tenderer 47                                  | Tenderer 48                                  | Tenderer 49                                  | Tenderer 50                                  | Tenderer 51                                   | Tenderer 52                                  | Tenderer 53                               | Tenderer 54                                  | Tenderer 55                                  |
|---|--|--|--|--|--|--|--|---|--|---|--|--|
|   | <b>Tenderer Registered Name →</b>                      | Library Ideas, LLC                           | Link Educational Supplies P/L                | LN Vietnamese Books Pty Ltd                  | Lonsdale Authorised Newsagency               | LOTE Libraries Direct P/L                    | Marcom Projects P/L                          | Merian Books P/L trading as Farrells Bookshop | Mondo Music P/L                              | Mr Denis Milonas T/A Greek Book Importers | NP Vietnamese Books                          | Nusantara Indonesian Bookshop P/L            |
|   | Tenderer Trading Name<br>If different from the above → | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | Farrells Bookshop (Trading name)              | <i>Trade under the registered name above</i> | Greek Book Importers (Trading name)       | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> |
| Category 1                                | English Printed Material                               |  | VIC/NSW/SA/TAS                               |  |  |  |  | VIC   |  |   |  |  |
| Category 2                                | LOTE Printed Material                                  |  | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               |  | VIC/NSW/SA/TAS                               |  |   |  | VIC/NSW/SA/TAS                            | VIC/NSW/SA                                   | VIC/NSW/SA/TAS                               |
| Category 3                                | Large Printed Material - English                       |  | VIC/NSW/SA/TAS                               |  |  |  |  |   |  |   |  |  |
|   | Large Printed Material - LOTE                          |  |  |  |  |  |  |   |  |   |  |  |
| Category 4                                | Periodicals, Subscriptions and Magazines - English     |  |  |  | Dandenong Only                               |  |  |   |  |   |  |  |
|   | Periodicals, Subscriptions and Magazines - LOTE        |  |  | VIC/NSW/SA/TAS                               |  | VIC/NSW/SA/TAS                               |  |   |  | VIC/NSW/SA/TAS                            | VIC/NSW/SA                                   |  |
| Category 5                                | Online Databases and eResources                        | VIC/NSW/SA/TAS                               |  |  |  |  |  |   |  |   |  |  |
| Category 6                                | Audio/Visual Materials - English                       |  | VIC/NSW/SA/TAS                               |  |  |  | VIC/NSW/SA/TAS                               |   |  |   |  |  |
|   | Audio/Visual Materials - LOTE                          |  | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               |  | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               |   | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                            | VIC/NSW/SA                                   | VIC/NSW/SA/TAS                               |
| Category 7                                | Downloadable Materials and Services                    | VIC/NSW/SA/TAS                               |  |  |  |  |  |   |  |   |  |  |
| Category 8                                | Full Shelf Ready (Cataloguing and End Processing)      |  |  | VIC/NSW/SA/TAS                               |  |  | VIC/NSW/SA/TAS                               |   |  |   |  |  |
|   | Cataloguing - Unbundled                                |  |  | VIC/NSW/SA/TAS                               |  |  | VIC/NSW/SA/TAS                               |   |  |   |  |  |
|   | End Processing - Unbundeled                            |  |  | VIC/NSW/SA/TAS                               |  |  | VIC/NSW/SA/TAS                               |   |  |   |  |  |
| Category 9<br>Additional Support Services | Open Day Collections                                   |  | VIC/NSW/SA/TAS                               | VIC/NSW                                      |  |  |  |   |  |   |  |  |
|   | Supply of Processing Consumables                       |  |  |  |  |  |  |   |  |   |  |  |
|   | Library Toy Collections                                |  |  |  |  |  |  |   |  |   |  |  |
|   | Brokering Services                                     |  | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               |  |  | VIC/NSW/SA/TAS                               |   |  |   |  |  |
|   | Print on Demand  |  |  |  |  |  |  |   |  |   |  |  |
|   | Storage and Relocation Services                        |  | VIC/NSW/SA/TAS                               |  |  |  | VIC/NSW/SA/TAS                               |   |  |   |  |  |
|   | Other Support Services                                 |  |  |  |  |  |  |   |  |   |  |  |

Categories/Regions Tendered

|   |   | Tenderer 56                                  | Tenderer 57                                  | Tenderer 58                                  | Tenderer 59                                  | Tenderer 60                                  | Tenderer 61                                  | Tenderer 62                                  | Tenderer 63  | Tenderer 64   | Tenderer 65                          | Tenderer 66                                  |
|---|---|--|--|--|--|--|--|--|--|---|--------------------------------------|--|
|   | Tenderer Registered Name →                          | Olympic Book Centre                          | Orange Beehive Multilingual eStore           | OverDrive Inc                                | Polonia Bookshop                             | Prenax P/L                                   | Protect-A-Book                               | QEC Distribution (Aust)                      | Queensland Library Supplies P/L trading as The QLS Group, QALS Technology & VIC Library Supplies | R&W Investments P/L trading as Unley and Booked at North Adelaide | R.R. Bowker trading as Thorpe-Bowker | Rassan Trading Company P/L                   |
|   | Tenderer Trading Name If different from the above → | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | The QLS Group, QALS Technology & VIC Library Supplies (Trading                                   | Unley and Booked at North Adelaide (Trading name)                 | Thorpe-Bowker (Trading name)         | <i>Trade under the registered name above</i> |
| Category 1                                | English Printed Material                            |  |  |  |  |  |  |  |  | Unley/North Adelaide Only   |                                      |  |
| Category 2                                | LOTE Printed Material                               | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               |  | VIC/NSW/SA/TAS                               |  |  |  |  |   |                                      | VIC/NSW/SA/TAS                               |
| Category 3                                | Large Printed Material - English                    |  |  |  |  |  |  |  |  |   |                                      |  |
|   | Large Printed Material - LOTE                       |  |  |  | VIC/NSW/SA/TAS                               |  |  |  |  |   |                                      |  |
| Category 4                                | Periodicals, Subscriptions and Magazines - English  |  |  |  |  | VIC/NSW/SA/TAS                               |  |  |  |   | VIC/NSW/SA/TAS                       |  |
|   | Periodicals, Subscriptions and Magazines - LOTE     | VIC/NSW/SA/TAS                               |  |  | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               |  |  |  |   |                                      | VIC/NSW/SA/TAS                               |
| Category 5                                | Online Databases and eResources                     |  |  |  |  |  |  |  |  |   | VIC/NSW/SA/TAS                       |  |
| Category 6                                | Audio/Visual Materials - English                    |  |  |  |  |  |  |  |  |   |                                      |  |
|   | Audio/Visual Materials - LOTE                       | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               |  | VIC/NSW/SA/TAS                               |  |  |  |  |   |                                      | VIC/NSW/SA/TAS                               |
| Category 7                                | Downloadable Materials and Services                 |  |  | VIC/NSW/SA/TAS                               |  |  |  |  |  |   |                                      |  |
| Category 8                                | Full Shelf Ready (Cataloguing and End Processing)   |  |  |  |  |  |  |  |  |   |                                      |  |
|   | Cataloguing - Unbundled                             |  |  |  |  |  | VIC/NSW/SA/TAS                               |  |  |   |                                      |  |
|   | End Processing - Unbundeled                         |  |  |  |  |  | VIC/NSW/SA/TAS                               |  |  |   |                                      |  |
| Category 9<br>Additional Support Services | Open Day Collections                                | VIC/NSW/SA/TAS                               |  |  |  |  |  | VIC/NSW/SA/TAS                               |  |   |                                      |  |
|   | Supply of Processing Consumables                    |  |  |  |  |  | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS   |   |                                      |  |
|   | Library Toy Collections                             |  |  |  |  |  |  |  |  |   |                                      |  |
|   | Brokering Services                                  |  |  |  |  |  |  |  |  |   |                                      |  |
|   | Print on Demand                                     |  |  |  |  |  |  |  |  |   |                                      |  |
|   | Storage and Relocation Services                     |  |  |  |  |  |  |  |  |   |                                      |  |
|   | Other Support Services                              |  |  |  |  |  |  |  |  |   | VIC/NSW/SA/TAS                       |  |

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|   |  | Tenderer 67                                  | Tenderer 68                                  | Tenderer 69                                  | Tenderer 70   | Tenderer 71  | Tenderer 72                             | Tenderer 73                                  | Tenderer 74                                  | Tenderer 75                                  | Tenderer 76   | Tenderer 77  |
|---|--|--|--|--|---|--|---|--|--|--|---|--|
|   | <b>Tenderer Registered Name →</b>                      | Reader's Feast Bookstore                     | Readings P/L                                 | RMIT Training P/L trading as RMIT Publishing | Robert Bruce Short & Jennifer Fay Short trading as Modbury Newsagents | Sally Fethers and Tim Peach trading as Metropolis Bookshop | Sanho Trading P/L trading as PO Hong Co | Slow Glass Books P/L                         | Sound Text Media P/L                         | Southern Scene P/L                           | Szauer Holdings P/L ATF Robinsons Trust trading as Robinsons Bookshop | TNS Investment Technologies P/L trading North Fitzroy Newsagency |
|   | Tenderer Trading Name<br>If different from the above → | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | RMIT Publishing (Trading name)               | Modbury Newsagents (Trading name)                                     | Metropolis Bookshop (Trading name)                         | PO Hong Co (Trading name)               | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | Robinsons Bookshop (Trading name)                                     | North Fitzroy Newsagency (Trading name)                          |
| Category 1                                | English Printed Material                               | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               |  |   | VIC/NSW/SA/TAS   |   | VIC Limited regions                          | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS  |  |
| Category 2                                | LOTE Printed Material                                  |  |  |  |   |  |   |  |  |  |   |  |
| Category 3                                | Large Printed Material - English                       |  |  |  |   |  |   |  |  | VIC/NSW/SA/TAS                               |   |  |
|   | Large Printed Material - LOTE                          |  |  |  |   |  |   |  |  |  |   |  |
| Category 4                                | Periodicals, Subscriptions and Magazines - English     |  |  |  | Tea Tree SA Only  |  |   |  |  |  |   | Melbourne Metro  |
|   | Periodicals, Subscriptions and Magazines - LOTE        |  |  |  | Tea Tree SA Only  |  | VIC/NSW/SA/TAS                          |  |  |  |   |  |
| Category 5                                | Online Databases and eResources                        |  |  | VIC/NSW/SA/TAS                               |   |  |   |  |  |  |   |  |
| Category 6                                | Audio/Visual Materials - English                       |  | VIC/NSW/SA/TAS                               |  |   |  |   |  | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS  |  |
|   | Audio/Visual Materials - LOTE                          |  |  |  |   |  |   |  |  |  |   |  |
| Category 7                                | Downloadable Materials and Services                    |  |  |  |   |  |   |  | Pending                                      |  |   |  |
| Category 8                                | Full Shelf Ready (Cataloguing and End Processing)      |  |  |  |   |  |   |  | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS  |  |
|   | Cataloguing - Unbundled                                |  |  |  |   |  |   |  | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               |   |  |
|   | End Processing - Unbundeled                            |  |  |  |   |  |   |  | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               |   |  |
| Category 9<br>Additional Support Services | Open Day Collections                                   | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               |  |   | VIC/NSW/SA/TAS   |   |  | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               |   |  |
|   | Supply of Processing Consumables                       |  |  |  |   |  |   |  |  | VIC/NSW/SA/TAS                               |   |  |
|   | Library Toy Collections                                |  |  |  |   |  |   |  | VIC/NSW/SA/TAS                               |  |   |  |
|   | Brokering Services                                     | VIC/NSW/SA/TAS                               |  |  |   | VIC/NSW/SA/TAS   |   |  |  |  | VIC/NSW/SA/TAS  |  |
|   | Print on Demand  |  |  |  |   |  |   |  |  | VIC/NSW/SA/TAS                               |   |  |
|   | Storage and Relocation Services                        |  | VIC/NSW/SA/TAS                               |  |   |  |   |  | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               |   |  |
|   | Other Support Services                                 |  |  |  |   |  |   |  | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               |   |  |

Categories/Regions Tendered

|   |  | Tenderer 78                                  | Tenderer 79                                  | Tenderer 80                          | Tenderer 81                                  | Tenderer 82                                  | Tenderer 83                                  | Tenderer 84                                  | Tenderer 85                                  | Tenderer 86  |                     |
|---|--|--|--|--------------------------------------|--|--|--|--|--|--|---------------------|
|   | <b>Tenderer Registered Name →</b>                      | Ulverscroft Large Print (Australia) P/L      | Unilinc Ltd                                  | University Co-operative Bookshop Ltd | Warner Books P/L                             | Wavesound P/L                                | Z & P Cultural Promotion                     | Zagreb Croatian Bookshop                     | Zenith Management Services P/L               | Zeta Media Marketing P/L trading as Negozio Italia | Number of tenderers |
|   | Tenderer Trading Name<br>If different from the above → | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | The Co-Op Bookshop (Trading name)    | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | <i>Trade under the registered name above</i> | Negozio Italia (Trading name)                      |                     |
| Category 1                                | English Printed Material                               |  |  | VIC/NSW/SA/TAS                       | VIC/NSW/SA/TAS                               |  |  |  |  |  | 28                  |
| Category 2                                | LOTE Printed Material                                  |  |  |                                      |  |  | VIC  | VIC/NSW/SA/TAS                               |  | VIC/NSW/SA/TAS                                     | 36                  |
| Category 3                                | Large Printed Material - English                       | VIC/NSW/SA/TAS                               |  |                                      |  | VIC/NSW/SA/TAS                               |  |  |  |  | 14                  |
|   | Large Printed Material - LOTE                          |  |  |                                      |  |  |  |  |  |  | 5                   |
| Category 4                                | Periodicals, Subscriptions and Magazines - English     |  |  |                                      |  |  |  |  |  |  | 14                  |
|   | Periodicals, Subscriptions and Magazines - LOTE        |  |  |                                      |  |  | VIC  | VIC/NSW/SA/TAS                               |  | VIC/NSW/SA/TAS                                     | 22                  |
| Category 5                                | Online Databases and eResources                        |  |  |                                      | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               |  |  |  |  | 14                  |
| Category 6                                | Audio/Visual Materials - English                       | VIC/NSW/SA/TAS                               |  | VIC/NSW/SA/TAS                       |  | VIC/NSW/SA/TAS                               |  |  |  |  | 23                  |
|   | Audio/Visual Materials - LOTE                          |  |  |                                      |  |  | VIC  | VIC/NSW/SA/TAS                               |  | VIC/NSW/SA/TAS                                     | 33                  |
| Category 7                                | Downloadable Materials and Services                    |  |  |                                      | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               |  |  |  |  | 12                  |
| Category 8                                | Full Shelf Ready (Cataloguing and End Processing)      | VIC/NSW/SA/TAS                               |  |                                      |  | VIC/NSW/SA/TAS                               | VIC  |  | VIC/NSW/SA/TAS                               |  | 28                  |
|   | Cataloguing - Unbundled                                | VIC/NSW/SA/TAS                               | Yarra Only                                   |                                      |  | VIC/NSW/SA/TAS                               |  |  | VIC/NSW/SA/TAS                               |  | 15                  |
|   | End Processing - Unbundeled                            | VIC/NSW/SA/TAS                               | Yarra Only                                   |                                      |  | VIC/NSW/SA/TAS                               |  |  | VIC/NSW/SA/TAS                               |  | 16                  |
| Category 9<br>Additional Support Services | Open Day Collections                                   | VIC/NSW/SA/TAS                               |  | VIC/NSW/SA/TAS                       | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               |  |  |  |  | 25                  |
|   | Supply of Processing Consumables                       |  |  |                                      |  |  |  |  | VIC/NSW/SA/TAS                               |  | 9                   |
|   | Library Toy Collections                                |  |  |                                      |  |  |  |  |  |  | 2                   |
|   | Brokering Services                                     |  |  | VIC/NSW/SA/TAS                       | VIC/NSW/SA/TAS                               |  |  |  |  |  | 3                   |
|   | Print on Demand  |  |  |                                      | VIC/NSW/SA/TAS                               |  |  |  |  |  | 4                   |
|   | Storage and Relocation Services                        |  |  |                                      | VIC/NSW/SA/TAS                               | VIC/NSW/SA/TAS                               |  |  | VIC/NSW/SA/TAS                               |  | 5                   |
|   | Other Support Services                                 |  |  |                                      | VIC/NSW/SA/TAS                               |  |  |  |  |  | 5                   |